## **TERMS AND CONDITIONS:**

Real estate terms and conditions are the legal agreements that govern the sale, purchase, or rental of real property. They outline the rights and obligations of both the buyer and seller, and they protect both parties from potential legal disputes.

## Here are some of the most important terms and conditions in a real estate contract:

Purchase price: The price that the buyer agrees to pay for the property.

Closing costs: The fees associated with the closing of the sale, such as title insurance, appraisals, and attorney fees.

Financing contingency: A provision that allows the buyer to back out of the contract if they are unable to obtain financing.

Inspection contingency: A provision that allows the buyer to have the property inspected for any defects.

Homeowner's insurance contingency: A provision that requires the buyer to purchase homeowner's insurance before the closing.

Closing date: The date on which the sale of the property is finalized.

Possession date: The date on which the buyer takes possession of the property.

Seller disclosures: Any known defects or problems with the property that the seller is required to disclose to the buyer.

Warranties: Guarantees that the property is in good condition and free from defects.

Default: The failure of either party to fulfill their obligations under the contract.

It is important to carefully review all of the terms and conditions in a real estate contract before signing it. You should also have an attorney review the contract to make sure that you understand your rights and obligations.

## Here are some additional tips for understanding real estate terms and conditions:

- Get a clear understanding of all of the terminology used in the contract.
- Ask questions if you do not understand something.
- Do not sign the contract unless you are comfortable with all of the terms and conditions.
- Have an attorney review the contract before signing it.
- By following these tips, you can help to ensure that you have a positive experience buying or selling real estate.